# Consolidated Financial Results for the Three Months Ended June 30, 2012 

(Japanese Accounting Standards)

Name of the Listed Company: Nitta Gelatin Inc.
Listing:
Stock code:
Second Section of Tokyo Stock Exchange
4977

URL:
Representative:
Contact Person:
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Scheduled date to file Quarterly Securities Report: August 9, 2012
Scheduled date to commence dividend payments:
Supplementary explanatory materials prepared:
No
Explanatory meeting:

No
(Millions of yen with fractional amounts discarded, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2012
(from April 1, 2012 to June 30, 2012)
(1) Consolidated operating results Percentages indicate year-on-year changes.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Three months ended | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |  |
| June 30, 2012 | 7,071 | - | 592 | - | 619 | - | 462 |  |
| June 30, 2011 | - | - | - | - | - | - | - |  |

Note: Comprehensive income
For the three months ended June 30, 2012: $¥ 127$ million (-\%)
For the three months ended June 30,2011 : $¥$ - million ( $-\%$ )

|  | Net income <br> per share | Diluted net income <br> per share |
| :--- | ---: | ---: | ---: |
| Three months ended | Yen | Yen |
| June 30, 2012 | 29.30 | - |
| June 30, 2011 | - | - |

Note: The Company has not prepared consolidated financial statements for the three months ended June 30, 2011. Accordingly, the Company has not disclosed results for the three months ended June 30, 2011, or year-on-year comparisons between results for the three months ended June 30, 2012 and 2011.
(2) Consolidated financial position

|  | Total assets | Net assets |  |
| :--- | ---: | ---: | ---: |
| Equity ratio |  |  |  |
| As of | Millions of yen | Millions of yen | $\%$ |
| June 30, 2012 | 22,964 | 8,101 | 35.0 |
| March 31, 2012 | 23,371 | 8,108 | 34.4 |

Reference: Equity
As of June 30, 2012: $\quad ¥ 8,031$ million
As of March 31, 2012: $¥ 8,033$ million

## 2. Cash dividends

|  | Cash dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | First quarter | Second quarter | Third quarter | Fiscal year-end | Annual |
| Fiscal year ended March 31, 2012 | Yen - | $\begin{gathered} \text { Yen } \\ 2.00 \end{gathered}$ | Yen - | $\begin{gathered} \text { Yen } \\ 8.00 \end{gathered}$ | $\begin{array}{r} \text { Yen } \\ 10.00 \end{array}$ |
| Fiscal year ending March 31, 2013 | - |  |  |  |  |
| Fiscal year ending March 31, 2013 (Forecasts) |  | 6.00 | - | 6.00 | 12.00 |

Note: Changes to most recent dividend forecasts: None

## 3. Consolidated financial forecasts for the fiscal year ending March 31, 2013 (from April 1, 2012 to March 31, 2013)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Six months ending September 30, 2012 | 14,000 | (2.2) | 1,000 | (21.0) | 1,020 | (14.0) | 660 | (15.1) | 41.85 |
| Fiscal year ending March 31, 2013 | 28,900 | 4.1 | 2,070 | 2.7 | 2,100 | 4.9 | 1,370 | (0.4) | 86.87 |

Note: Changes to most recent consolidated financial forecasts: None

## Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in a change in the scope of consolidation): None

New: None
Excluded: None
(2) Adoption of special accounting methods for the preparation of quarterly consolidated financial statements: No
(3) Changes in accounting policies, changes in accounting estimates, and restatement of revisions
a. Changes in accounting standards due to revisions to accounting standards and other guidelines: Yes
b. Changes in accounting policies due to reasons other than a. above: No
c. Changes in accounting estimates: Yes
d. Restatement of revisions: No

Note: For details, please refer to "(2) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatement of Revisions" in "2. Matters Concerning Summary Information (Notes)" on page 3 of the Attachment Contents to this report.
(4) Number of common shares issued
a. Total number of issued shares at the end of the period (including treasury stock)

As of June 30, 2012
15,770,074 shares
As of March 31, 2012
15,770,074 shares
b. Number of shares of treasury stock at the end of the period

As of June 30, 2012162 shares
As of March 31, 2012162 shares
c. Average number of shares

For the three months ended June 30, 2012
For the three months ended June 30, 2011
15,769,912 shares

- shares
* Disclosure of status of quarterly review procedure

This report falls outside the scope of quarterly review procedures as laid out in the Financial Instruments and Exchange Act. As of the time of the release of this report, the review of the financial statements, etc., outlined in the Act had not yet been concluded.

* Proper use of earnings forecasts, and other special matters

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not guarantee that the Company will achieve its earnings forecasts. In addition, actual business and other results may differ substantially due to various factors. For details on the conditions assumed and the cautionary notes and items in the financial forecasts, please refer to "Qualitative Information Concerning Consolidated Business Forecasts" on page 3 of the Attachment Contents to this report.

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## 1. Qualitative Information Concerning Quarterly Financial Statements

(1) Qualitative Information Concerning Consolidated Business Results

In the first quarter of the year ending March 31, 2013, the global economy experienced a slowdown on the whole. The U.S. economy staged a gradual recovery, despite weak personal consumption and other concerns. Emerging markets, led by China, saw a slower pace of economic growth, as internal demand weakened. On the other hand, the Japanese economy showed signs of picking up, mainly supported by firm internal demand related to post-quake reconstruction and other sources of demand. The economic outlook, however, remained uncertain due to instabilities such as an abrupt appreciation of the yen and sluggish stock prices stemming mainly from the European debt problem, as well as concerns about supplies of electric power in Japan.

Against this backdrop, the Group has adopted three basic management policies: (1) Customer First; (2) Global \& Innovation; and (3) Selection and Concentration. Guided by these policies, the Group has actively worked to provide products and services that satisfy customers, and develop new products and cultivate new markets, with the aim of rising above the challenging business conditions. Overseas, the Group posted strong sales atop buoyant demand for gelatin. In Japan, sales declined, reflecting the end of a temporary boost in sales from post-quake demand in the first quarter of the previous fiscal year.

As a result, in the first quarter of the fiscal year ending March 31, 2013, net sales were $¥ 7,071$ million, operating income was $¥ 592$ million, ordinary income was $¥ 619$ million and net income was $¥ 462$ million.

Segment business performance was as follows:

## (a) Collagen Material Business

In the gelatin field, the Group posted lower sales in Japan, reflecting the end of a temporary boost in sales from post-quake demand in the first quarter of the previous fiscal year. However, edible gelatin performed strongly in Japan, particularly for use in convenience store delicatessen items, dairy products, and household gelatin powder. On the other hand, sales of gelatin capsules for the pharmaceutical and the health food sectors both performed well. Meanwhile, photographic gelatin sales declined. In overseas markets, sales increased due to buoyant demand for edible gelatin and gelatin for capsules in both North America and Asia. Another contributing factor was the positive impact of the revision of gelatin prices to the Group's advantage.

Collagen peptide sales declined year on year, mainly reflecting falling unit prices as a result of intensified competition and lower shipment volume in Japan, as well as delays
in developing Asian markets.
Collagen casing sales increased, buoyed by robust demand for collagen casings for snack sausages in U.S.A. and strong exports to China.

As a result, net sales in the segment were $¥ 4,384$ million and segment profit (operating income) was $¥ 550$ million.

## (b) Formula Solution Business

In food materials, the Formula Solution Business saw steady growth in sales of stabilizers for ham, sausage and other meat products, in addition to stabilizers for use in chilled desserts sold in convenience stores. This growth was underpinned by strong conditions in the Japanese food market.

In adhesives, overall sales declined despite firm sales of hot melt adhesives for packaging applications for the beverage and food sectors. This decrease was mainly due to lower sales of hot melt adhesives for bookbinding applications due to weak conditions in the publishing sector, as well as the sale of certain product businesses.

As a result, net sales in this segment were $¥ 2,687$ million and segment profit (operating income) was $¥ 384$ million.

## (2) Qualitative Information Concerning Consolidated Financial Position

Total assets amounted to $¥ 22,964$ million at June 30, 2012, $¥ 407$ million lower than at March 31, 2012.

Current assets decreased $¥ 248$ million from March 31, 2012 to $¥ 14,687$ million. This was attributable to a $¥ 332$ million decrease in cash and deposits and a $¥ 139$ million decrease in notes and accounts receivable-trade, despite a $¥ 270$ million increase in inventories.

Noncurrent assets decreased $¥ 158$ million from March 31, 2012 to $¥ 8,277$ million at June 30, 2012. This was mainly due to a $¥ 172$ million decrease in investment securities in line with lower stock prices.

Current liabilities stood at $¥ 9,132$ million at June 30, 2012, $¥ 43$ million lower than March 31, 2012. This was attributable to a $¥ 248$ million decrease in income taxes payable, despite a $¥ 184$ million increase in notes and accounts payable-trade.

Noncurrent liabilities decreased $¥ 357$ million to $¥ 5,730$ million. This was mainly due to a $¥ 265$ million decrease in long-term loans payable and a $¥ 59$ million decrease in provision for retirement benefits.

Net assets decreased $¥ 6$ million to $¥ 8,101$ million. This decrease was mainly due to a decline of $¥ 268$ million in foreign currency translation adjustments in line with the yen’s
appreciation from the previous fiscal year-end, and a decline of $¥ 82$ million in valuation difference on other available-for-sale securities. These factors were partly offset by an increase of $¥ 335$ million in retained earnings.

As a result, the equity ratio stood at $35.0 \%$ as of June 30, 2012, compared to $34.4 \%$ at March 31, 2012.

## (3) Qualitative Information Concerning Consolidated Business Forecasts

The Group's business performance has been largely in line with consolidated business forecasts for the fiscal year ending March 31, 2013. Accordingly, the Group has not revised its business forecasts announced on May 11, 2012.

## 2. Matters Concerning Summary Information (Notes)

(1) Significant Changes in Subsidiaries During the Quarterly Period Under Review (Changes in Depreciation Method)

Following the amendment of the Corporation Tax Act, effective from the first quarter of the year ending March 31, 2013, the Company and its domestic consolidated subsidiaries have changed the method of depreciation for tangible fixed assets acquired on or after April 1, 2012 to the method of depreciation stipulated by the amended Corporation Tax Act.

This change will have only a negligible impact on operating income, ordinary income and income before income taxes and minority interests for the first quarter of the year ending March 31, 2013.

## 3. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheets
(Thousands of yen)

|  | Fiscal 2012 (As of March 31, 2012) | 1Q Fiscal 2013 <br> (As of June 30, 2012) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 2,098,305 | 1,765,966 |
| Notes and accounts receivable-trade | 6,449,185 | 6,309,206 |
| Merchandise and finished goods | 4,011,191 | 4,377,634 |
| Work in process | 651,952 | 649,400 |
| Raw materials and supplies | 1,308,008 | 1,214,547 |
| Other | 431,247 | 386,031 |
| Allowance for doubtful accounts | $(14,013)$ | $(15,501)$ |
| Total current assets | 14,935,878 | 14,687,285 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 2,519,511 | 2,434,763 |
| Machinery, equipment and vehicles, net | 1,160,053 | 1,074,162 |
| Other, net | 1,707,611 | 1,853,029 |
| Total property, plant and equipment | 5,387,176 | 5,361,955 |
| Intangible assets |  |  |
| Other | 18,491 | 21,295 |
| Total intangible assets | 18,491 | 21,295 |
| Investments and other assets |  |  |
| Investment securities | 2,055,225 | 1,882,234 |
| Other | 976,926 | 1,013,391 |
| Allowance for doubtful accounts | $(1,814)$ | $(1,670)$ |
| Total investments and other assets | 3,030,338 | 2,893,955 |
| Total noncurrent assets | 8,436,005 | 8,277,207 |
| Total assets | 23,371,884 | 22,964,492 |


|  | $\begin{gathered} \text { Fiscal 2012 } \\ \text { (As of March 31, 2012) } \end{gathered}$ | $\begin{gathered} \text { 1Q Fiscal 2013 } \\ \text { (As of June 30, 2012) } \end{gathered}$ |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 3,476,611 | 3,661,042 |
| Short-term loans payable | 925,340 | 867,008 |
| Current portion of long-term loans payable | 1,878,380 | 1,809,021 |
| Current portion of bonds | 330,000 | 330,000 |
| Income taxes payable | 387,141 | 138,793 |
| Provision for bonuses | 235,319 | 360,493 |
| Other | 1,943,430 | 1,966,308 |
| Total current liabilities | 9,176,223 | 9,132,668 |
| Noncurrent liabilities |  |  |
| Bonds payable | 200,000 | 200,000 |
| Long-term loans payable | 3,261,365 | 2,996,160 |
| Provision for retirement benefits | 2,158,327 | 2,098,566 |
| Provision for directors' retirement benefits | 33,772 | 34,184 |
| Other | 434,018 | 401,338 |
| Total noncurrent liabilities | 6,087,483 | 5,730,249 |
| Total liabilities | 15,263,707 | 14,862,918 |
| Net Assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 1,577,121 | 1,577,121 |
| Capital surplus | 1,398,633 | 1,398,633 |
| Retained earnings | 6,889,910 | 7,225,821 |
| Treasury stock | (68) | (68) |
| Total shareholders' equity | 9,865,597 | 10,201,507 |
| Accumulated other comprehensive income (loss) |  |  |
| Valuation difference on other available-for-sale securities | 416,438 | 333,593 |
| Deferred gains (losses) on hedges | 6,173 | $(16,608)$ |
| Foreign currency translation adjustments | $(1,350,928)$ | $(1,619,229)$ |
| Pension liability adjustment of foreign subsidiaries | $(903,985)$ | $(867,934)$ |
| Total accumulated other comprehensive income (loss) | $(1,832,302)$ | $(2,170,178)$ |
| Minority interests | 74,881 | 70,245 |
| Total net assets | 8,108,176 | 8,101,574 |
| Total liabilities and net assets | 23,371,884 | 22,964,492 |

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income Consolidated Statements of Income

|  | (Thousands of yen) |
| :---: | :---: |
|  | 1Q Fiscal 2013 (From April 1, 2012 to June 30, 2012) |
| Net sales | 7,071,616 |
| Cost of sales | 5,252,160 |
| Gross profit on sales | 1,819,455 |
| Selling, general and administrative expenses | 1,227,107 |
| Operating income | 592,348 |
| Non-operating income |  |
| Interest income | 131 |
| Dividend income | 9,113 |
| Equity in earnings of affiliates | 63,051 |
| Other | 21,769 |
| Total non-operating income | 94,065 |
| Non-operating expenses |  |
| Interest expenses | 38,513 |
| Foreign exchange losses | 23,173 |
| Other | 4,728 |
| Total non-operating expenses | 66,416 |
| Ordinary income | 619,996 |
| Extraordinary income |  |
| Gain on sales of noncurrent assets | 10,897 |
| Total extraordinary income | 10,897 |
| Extraordinary losses |  |
| Loss on valuation of investment securities | 9,871 |
| Total extraordinary losses | 9,871 |
| Income before income taxes and minority interests | 621,022 |
| Income taxes | 156,217 |
| Income before minority interests | 464,805 |
| Minority interests in income | 2,735 |
| Net income | 462,069 |

## Consolidated Statement of Comprehensive Income

|  | (Thousands of yen) |
| :---: | :---: |
|  | 1Q Fiscal 2013 (From April 1, 2012 to June 30, 2012) |
| Income before minority interests | 464,805 |
| Other comprehensive income (loss) |  |
| Valuation difference on other available-for-sale securities | $(82,787)$ |
| Deferred losses on hedges | $(16,649)$ |
| Foreign currency translation adjustments | $(175,878)$ |
| Pension liability adjustment of foreign subsidiaries | 36,050 |
| Share of other comprehensive loss of associates accounted for using equity method | $(97,810)$ |
| Total other comprehensive loss | $(337,074)$ |
| Total comprehensive income | 127,730 |
| Comprehensive income attributable to: |  |
| Owners of the parent | 124,193 |
| Minority interests | 3,536 |

## (3) Note Concerning Going Concern Assumption

None
(4) Note Concerning Significant Changes in Shareholders' Equity None

