# THE FUTURE OF COLLAGEN BEGINS.



# **THE FUTURE OF COLLAGEN BEGINS.**

# Pursuing the unlimited potential of collagen

Over the century since its inception,

Nitta Gelatin has pursued a sustained program of research and product development

focused on collagen.

We've discovered the limitless functionality of collagen and given it shape in the form of products.

Our task is to pursue the hidden potential of collagen so that an aspiration shared by all people can be fulfilled.

"To stay healthy and feeling young".

We offer what people truly desire by proposing optimal products and solutions, and we offer a new level of fulfillment for those desires from a global perspective.

A new century has dawned. The infinite future of Nitta Gelatin and collagen begins now.







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### PHILOSOPHY

Based on a spirit of empathy and sincerity, we, the members of the Nitta Gelatin Family, are dedicated to the development of our business and contributions to the global community. We will lead prosperous and fulfilling lives through our competence and utmost efforts.

### VISION

#### "To stay healthy and feeling young"

Nitta Gelatin group fulfills this desire of people worldwide through our relentless pursuit of meeting collagen's enormous potential.

- 1. We will provide products and services that meet our customers' expectations of continued improvement.
- 2. We will broaden the range of collagen applications through our ongoing efforts in R&D and production innovation.
- 3. We will pioneer and create new markets by fostering a corporate culture that encourages facing and overcoming challenges.

### **Principles of Business Conduct**

Nitta Gelatin has adopted six Principles of Business Conduct based on its corporate philosophy so that it can more precisely meet the needs of customers and society.

- 1. We provide products and services that exceed customers' expectations.
- 2. We comply with the codes of ethics, business practices, and relevant laws and regulations in each of our host countries.
- 3. We value our relationships with shareholders and other stakeholder groups and disclose information in a timely fashion.
- 4. We contribute to the global community by always treating people and the environment with the utmost care.
- 5. We create a participative and rewarding workplace.
- 6. We achieve our self-set goals with passion, speed and perseverance.



### TOP MESSAGE

### Relentless pursuit of collagen Marking the dawn of a new century for Nitta Gelatin

Collagen has unlimited potential. Our mission at Nitta Gelatin is to identify previously unknown functions of the substance and then to deliver them to customers in the form of products and solutions.

Over the last 100 years, the Nitta Group has come together to accommodate the changing needs of society by pioneering new applications and raw materials. Going forward, we're committed to continuously embracing new challenges while flexibly accommodating social change, which can only be expected to become more significant over time. It is with this unshakeable conviction that we embark on our next 100 years.

On this philosophical foundation we will pioneer new applications of collagen as we continue to evolve into a company that is able to meet new customer needs. By taking a comprehensive approach not only actual customer needs but also hidden ones in each of our core business domains of Food Solutions, Health Support, and Biomedical, we are confident that we will be able to continue delivering pleasure to customers.

By taking advantage of expertise and knowledge developed in Japan over our history, we are committed to propose new solutions that meet local needs in a fine-grained manner in North America and Asia. Nitta Gelatin enjoys top market share in Japan thanks to your support, our stakeholders. As we focus increasingly on the global stage in the coming years, we will strive to offer products that create pleasure around the world so that we can fulfill our goal of becoming the world's most collagen-focused company.

I welcome your high expectations for Nitta Gelatin as we continue to move forward one step at a time.









Koichi Ogata President

Nitta Gelatin Inc.





### More delicious. More convenient.

Nitta Gelatin provides solutions to the challenges faced by our customers in the food industry through the development of unique products, applications and formulation technologies.

Today, demographic trends such as the growing participation of women in society and the aging of Japan's population are fueling the need for faster and simpler food preparation. We're responding to these needs by applying the characteristics of gelatin, food materials, and collagen peptides to prepared dishes and frozen foods that can be purchased at convenience stores and other retail locations. In this way, we're helping make food both more delicious and easier to prepare.

#### NITTA'S NEW DISCOVERY Research profile

Nitta Gelatin is focused on developing commercial products and menu items for hotels, restaurants, and other businesses in the growing food-service industry. Moreover, our research and development programs seek to enrich the human dining experience by creating new textures for food such as fluffiness and chewiness.

We're also developing products that harness technologies and expertise developed in Japan to satisfy local needs in overseas markets.



#### **PRODUCTS**



#### Food grade gelatin

Food grade gelatin can be used as an ingredient in a variety of processed foods, for example gummi-style candies and soup. Gelatin can also be used in prepared noodle dishes sold at convenience stores.



#### **Commercial products**

We offer a series of products packaged in small portions for use in meals served at hotels, restaurants, nursing-care facilities, and hospitals.



#### Food materials

Food materials from Nitta Gelatin enhance the delicious flavor of dishes like sliced ham and frozen fried chicken. Our product line also includes gelling agents and stabilizers that are essential to the dessert-making process.



#### Collagen peptide

Our line of collagen peptide products adds functionality to foods such as cereal bars and acidic dairy drinks.



### We harness the functionality of collagen peptides to fulfill mankind's desire to stay healthy and feeling young.

We're helping people to achieve and maintain a healthy lifestyle through scientific advancements in collagen peptide functionality.

Interest in maintaining and increasing health is a growing priority, not only in Japan, but also around the world as the population of senior citizens soars. The global market for functional foods continues to expand as a result. Nitta Gelatin's growing body of scientific evidence supports the hypothesis that collagen peptides can help to regulate bodily functions and revitalize cells.

We're also conducting research into new functions to help maintain healthy, youthful, and active lifestyles, as we bring people new functional food products.

### **ℚ NITTA'S NEW DISCOVERY**

Research profile

We are at the forefront of collagen peptide research, using state-of-the-art equipment to partner with universities and other research institutions in joint clinical research projects and testing programs. As the average age of the global population continues to advance, the anti-aging properties of collagen peptides, which include rejuvenating blood vessels and managing diabetes, are attracting attention. The development of highly functional collagen peptides in the area of sports nutrition, specifically joint health for athletes, is another exciting opportunity for Nitta Gelatin.



#### PRODUCTS



#### **Collagen peptides** for sports nutrition and mobility

We've developed a line of highly specialized collagen peptides specifically for, joint and muscle support. This unique line of products includes patented technology.



#### Collagen peptides for beauty supplements

Many years of research allow us to offer an extensive line of products which support more youthful, radiant skin.



#### Collagen peptides for wound healing and nutrition

Our wound support and nutrition products are recognized for their ability to not only prevent injury, but also to speed up wound healing process.



#### Gelatin for capsules and other medical applications

Gelatin is widely recognized for its high level of safety and versatility. We've developed a variety of medical products, including hard and soft capsules, that utilize this trusted ingredient.



### Contributing to the future of healthcare through unique research and new perspectives.

In an era in which innovative medical technologies are being realized, Nitta Gelatin offers a range of products that use collagen and gelatin, which are safe to use inside the body.

In addition to their use in biomaterials such as bone void filler and wound dressing, collagen and gelatin have become essential in procedures such as retinal cell transplant surgery using iPS cells. Nitta Gelatin products contribute to the future of regenerative healthcare, as integral components of cell preparations and treatment options.

### Q NITTA'S NEW DISCOVERY Research profile

Our beMatrix series of gelatin and collagen products offer enhanced safety for tissue engineering, by minimizing pyrogenic reactions inside the body. Nitta Gelatin is currently working in collaboration with various domestic and international institutions to conduct research with goals including the improvement of transplanted cell viability, and increased stabilization of transported human cells.



### **PRODUCTS**



#### Gelatin and collagen for tissue engineering/regenerative medicine

Products in our beMatrix line, which can be used as medical materials, bring a high level of safety and consistent quality to applications of tissue engineering and regenerative medicine.



#### Collagen for cell cultures

Three decades after its initial launch, Cellmatrix, a collagen product for use in cell culturing, remains extremely popular with a large number of researchers today. This product is ideally suited to cell observation due to its high level of transparency.



#### Hydrogel for drug discovery

MedGel II, a bioabsorbable gelatin hydrogel, enables the controlled release of drugs such as basic fibroblast growth factor.



#### Custom products and contract manufacturing

Nitta Gelatin prides itself on its ability to meet customer requests to conduct joint research and develop custom products to cater to the various needs of the biomedical industry.

#### SPECIAL FEATURE

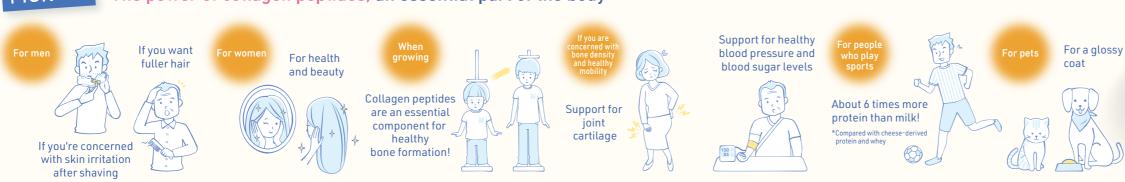
## Potential of Collagen

Collagen, gelatin, and collagen peptides are all made from the same raw materials. Each product possesses a specific functionality and use, due to its unique molecular structure. Nitta Gelatin's approach to manufacturing ensures that each of these materials is optimized for the maximum benefit to our customers.

### **Q** Relationship between collagen and the human body

Collagen is an important protein that makes up the structural tissues within the human body. It exists in large quantities in tissues such as skin, bone, cartilage, and blood vessels, serving to support and connect the body's tissues and cells. Experts believe that it is the diminishment, or deterioration, of collagen in the body that leads to aging and interferes with cellular activation.





Maintaining healthy skin, bone, and joints

## COLLAGEN PEPTIDE

Collagen peptides are formed by cutting the molecular threads that form gelatin into smaller pieces. The resulting substance helps the body keep itself healthy.





Keeping the body healthy (skin, bone, and joints) Health foods and supplements

Collagen peptides are an essential component for health, regardless of age or gender. It's important to ensure your body gets the nutritional benefits of collagen peptides everyday to maintain a youthful, healthy lifestyle.

\*Perceived effects and benefits vary by person.

GLOBAL

Nitta Gelatin operates on a global scale to serve the diverse needs of worldwide markets.

## Nitta Gelatin is present in the global marketplace



Gelatin demand is currently growing owing to economic growth in Asian countries.

- Japan is the global leader in collagen peptide research. Nitta Gelatin conducts foundational clinical research
- uncovering the benefits of collagen peptides for bone, joint, and skin health. Nitta Gelatin hosts symposiums on collagen in an effort to advance global awareness and understanding of collagen and collagen peptides.









### HISTORY

# History of Nitta Gelatin, a continually evolving company

Timeline	The second second	Evolving applications	Products manufactured and sold by	Nitta Ge
1918) Establishment: Production of industrial gelatin (glue) begins using modern equipment at Nitta Leather Belting.			1918) Launch of match glue (Kokko Western glue)	
1935) The company builds a gelatin plant (today's Osaka Plant).			1931) Launch of edible leaf gelatin (Kokko)	
1945 Nitta Glue and Gelatin becomes an independent from Nitta Leather Belting.	Gelatin plant	Matches, furniture, musical instruments	1935) Start of manufacture of Japan's first photographic gelatin	
960 The company changes its name to Nitta Gelatin Inc.			1936 Start of manufacture and sale of pharmaceutical	
966 The company adopts its basic philosophy.	新田膠質工業株式會社 NTTA GLUE AND GELATINE COLTO		hard capsules	Beef bone as
968 Hikone Gelatin is established.	tta Glue and Gelatin Co., Ltd.	Photographic film and paper		raw material
75 Kerala Chemicals and Proteins (today's Nitta Gelatin India) is established.	tta otae ana oetatin co., Eta.		1974 Start of the Food Materials business	7-11.775-
977) The company adopts its symbol mark.			1980 Launch of a gelling agent (Cool Agar)	Food material
Nitta Corporation of America (today's Nitta Gelatin NA) is established.	新田セラチン株式会社 NTIA GLUE AND GELA WEINE		1983 Launch of collagen for cell culture (Cellmatrix)	ood material
1) The company's Research Center is established. Research into collagen for cell	Nitta Gelatin Inc.	Capsules	1985 Launch of agglomerated gelatin (Gelatin 21)	
culture begins.	Nitta Getatin Inc.	5500-550	1992 Launch of the Collagen Peptide business; launch of liquid collagen peptide (LCP)	
2 Nitta Findley (today's Bostik-Nitta) is established.			2000 Launch of Pork Collagen Peptide (SCP)	
The company obtains permission for manufacturing Japanese Pharmacopoeia gelatin.				
Cangel (today's Nitta Gelatin Canada) is established.	Symbol mark	Jelly mix	2001 Launch of collagen peptide in the consumer market (Collagenaid)	
Nitta Casings (USA) and Nitta Casings (Canada) are established.		A rest.	2002 Withdrawal from the machinery business;	
88) Bamni Proteins (India) is established.			launch of collagen for bone graft substitutes	
99 Construction of a gelatin manufacturing plant is completed at Nitta Gelatin India.		Gummis and Chewy candy	2003 Launch of Fish Collagen Peptide (Ixos) / launch of marine collagen (Maringen)	
Nitta Gelatin USA is established. / Nitta Biolab is established.			2004 Launch of EG Cool Agar	
Neva plant (India) is established.			2005 Launch of a gelling agent for care food (Jelare)	NIIA
Onstruction of a facility for manufacturing plant for medical gelatin (beWorks)				EG Cool Agar
is completed. / Guangdong Baiwei Bio Material (China) is established.		Ready-to-eat meal	(Collagen Pro)	Lo coorriga
11 The company is listed on the Second Section of the Tokyo Stock Exchange. / Shanghai Nitta Gelatin (China) is established.	IL BETAND IN BOARD	at convenience stores	2010 Launch of gelatin / Collagen	25-77.70
<ol> <li>The company's shares are designated as part of the First Section</li> </ol>			for tissue engineering (beMatrix)	Collagen Pro
(today's the Prime Market) of the Tokyo Stock Exchange.			2011 Launch of Collapepu JB, PU, a pair of functional collagen peptide products	j
	isting on the Second Section If the Tokyo Stock Exchange	Nursing-care foods for e <mark>lderly peo</mark> ple	2013 Rollout of Wellnex, our global brand for functional	
14 Construction of a collagen peptide plant is completed at Nitta Gelatin USA.		and the second	collagen peptide products	
016 Vyse Gelatin is established.	100	96	2015 Launch of collagen for human cell culture	
018) The company celebrates the 100th anniversary of its founding.	Connect and Create	Regenerative medicine	(beMatrix Collagen AT)	
	100th anniversary logo		2018 Launch of a bioabsorbable gelatin-based hydrogel (MedGel II)	
019 The company absorbed and merged Nitta Gelatin Foods.				

/ The company withdrew from casings business.



atin	Global events
	1918 End of World War I
Edible leaf gelatin	1939-1945 World War II
Adhesive	1964 Tokyo Olympics
	1974 Opening of 7-Eleven's first store
Cellmatrix	1978 Opening of Narita International Airport
Gelatin 21	1990 Launch of the first digital camera
	1999 Launch of the first camera-equipped mobile phone
Collagenaid イクオス ジント	2001 Outbreak of BSE in Japan / September 11 terror attacks in the U.S.
Ixos	2003 Outbreaks of BSE in the U.S. and Canada
Jelare	2008 Financial crisis / launch of the iPhone in Japan
beMatrix	2011 Great East Japan Earthquake
Wellnex <sup>®</sup>	2014 Opening of Japan's 50,000th convenience store / World's first retinal pigment epithelial cell derived from iPS cells
MedGel II	2018 Entry into force of the Trans-Pacific Partnership Agreement

# **CORPORATE PROFILE**



Headquarters	4-4-26, Sakuragawa, Naniwa-ku, Osaka 556-0022, Japan
Establishment	January 1918
Incorporation	February 1945
Capital	3,144,929,440 yen
Net Sales	Consolidated: 30.5 billion yen (Year ended March 31, 2021)
Employees	Consolidated: 999 (As of March 31, 2021)
Main Businesses	<ul> <li>Production and sales of edible gelatin, pharmaceutical gelatin and photographic gelatin</li> <li>Production and sales of collagen peptides</li> <li>Production and sales of collagen for use in cosmetics, cell-culturing applications, and tissue engineering</li> <li>Production and sales of edible gelling agents, stabilizers and other food materials</li> </ul>

Operating Facilities 4 locations in Japan



Head Office and Osaka Plant



Tokyo Branch



Osaka Branch



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#### Affiliate Companies

Nitta Gelatin NA Inc. (U.S.A.) Nitta Gelatin Canada, Inc. (Canada) Nitta Gelatin USA, Inc. (U.S.A.) Vyse Gelatin, LLC (U.S.A.) Nitta Gelatin Holding, Inc. (U.S.A.) Nitta Gelatin India Ltd. (India) Bamni Proteins Ltd. (India) Shanghai Nitta Gelatin Co., Ltd. (China) Nitta Gelatin Vietnam Co., Ltd. (Vietnam) Hikone Gelatin Inc. Bostik-Nitta Co., Ltd. Guangdong Baiwei Bio Material Co., Ltd. (China) Guangdong Mingyang Gelatin Co.,Ltd. (China) Shinju Service Co., Ltd.



www.nitta-gelatin.co.jp/