# Consolidated Financial Results for the Six Months Ended September 30, 2012 

(Japanese Accounting Standards)

Name of the Listed Company: Nitta Gelatin Inc.
Listing:
Stock code:
Second Section of Tokyo Stock Exchange
4977
URL:
Representative:
Contact Person:
http://www.nitta-gelatin.co.jp
Norimichi Soga, Representative Director and President
Tsuneo Sasaki, Director and Senior Managing Executive Officer; General Manager of the General Affairs Division
Tel: +81-72-949-5381
Scheduled date to file Quarterly Securities Report: November 11, 2012
Scheduled date to commence dividend payments: December 7, 2012
Supplementary explanatory materials prepared:
Explanatory meeting:
Yes

Yes (For analysts and institutional investors)
(Millions of yen with fractional amounts discarded, unless otherwise noted.)

1. Consolidated financial results for the six months ended September 30, 2012 (from April 1, 2012 to September 30, 2012)
(1) Consolidated operating results
(Percentages indicate year-on-year changes.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Six months ended | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| September 30, 2012 | 14,029 | $(2.0)$ | 901 | $(28.8)$ | 947 | $(20.1)$ | 709 | $(8.8)$ |
| September 30, 2011 | 14,311 | - | 1,265 | - | 1,186 | - | 777 | - |

(Note) Comprehensive income
For the six months ended September 30, 2012: $¥ 424$ million (30.7\%)
For the six months ended September 30, 2011: $¥ 324$ million ( $-\%$ )

|  | Net income <br> per share | Diluted net <br> income per <br> share <br> Six months ended$r$Yen <br> September 30, 2012 | Yen <br> September 30, 2011 |
| :--- | ---: | ---: | ---: |
| 59.90 | - |  |  |

## (2) Consolidated financial position

|  | Total assets | Net assets |  |
| :--- | ---: | ---: | ---: |
| Equity ratio |  |  |  |
| As of | Millions of yen | Millions of yen | $\%$ |
| September 30, 2012 | 23,591 | 8,398 | 35.3 |
| March 31, 2012 | 23,371 | 8,108 | 34.4 |

(Reference) Equity
As of September 30, 2012: $¥ 8,328$ million
As of March 31, 2012: $\quad ¥ 8,033$ million

## 2. Cash dividends

|  | Cash dividends per share |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | First <br> quarter | Second <br> quarter | Third <br> quarter | Fiscal <br> year-end | Annual |  |
| Fiscal year ended <br> March 31, 2012 <br> Fiscal year ending <br> March 31, 2013 | - | Yen | Yen | Yen | Yen |  |
| Fiscal year ending <br> March 31, 2013 <br> (Forecasts) | - | 6.00 | - | 8.00 | 10.00 |  |

(Note) Changes to most recent consolidated financial forecasts: None

## 3. Consolidated financial forecasts for the fiscal year ending March 31, 2013

 (from April 1, 2012 to March 31, 2013)|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Fiscal year ending March 31, 2013 | 28,900 | 4.1 | 2,070 | 2.7 | 2,100 | 4.9 | 1,370 | (0.4) | 86.87 |

(Note) Changes to most recent consolidated financial forecasts: None

## Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in a change in the scope of consolidation): Yes

New: 1 (Beijing Nitta Collagen Casing Co., Ltd.)
Excluded: None
(2) Adoption of special accounting methods for the preparation of quarterly consolidated financial statements: No
(3) Changes in accounting policies, changes in accounting estimates, and restatement of revisions
a. Changes in accounting standards due to revisions to accounting standards and other guidelines: Yes
b. Changes in accounting policies due to reasons other than a. above: No
c. Changes in accounting estimates: Yes
d. Restatement of revisions: No

Note: For details, please refer to "(2) Changes in Accounting Policies and Estimates, and Restatement of Revisions" in "2. Matters Concerning Summary Information (Notes)" on page 5 of the Attachment Contents to this report.
(4) Number of common shares issued
a. Total number of issued shares at the end of the period (including treasury stock)

As of September 30, $2012 \quad 15,770,074$ shares
As of March 31, $2012 \quad 15,770,074$ shares
b. Number of shares of treasury stock at the end of the period

As of September 30, $2012 \quad 162$ shares
As of March 31, $2012 \quad 162$ shares
c. Average number of shares

For the six months ended September 30, $2012 \quad 15,769,912$ shares
For the six months ended September 30, $2011 \quad 12,514,819$ shares

* Disclosure of status of quarterly review procedure

This report falls outside the scope of quarterly review procedures as laid out in the Financial Instruments and Exchange Act. As of the time of the release of this report, the review of the financial statements, etc., outlined in the Act had not yet been concluded.

* Proper use of earnings forecasts, and other special matters

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. These statements do not guarantee that the Company will achieve its earnings forecasts. In addition, actual business and other results may differ substantially due to various factors. For details on the conditions assumed and the cautionary notes and items in the financial forecasts, please refer to "Qualitative Information Concerning Consolidated Business Forecasts" on page 5 of the Attachment Contents to this report.

## Attachment Contents

1. Qualitative Information Concerning Quarterly Financial Statements ..... 2
(1) Qualitative Information Concerning Consolidated Business Results. ..... 2
(2) Qualitative Information Concerning Consolidated Financial Position ..... 3
(3) Qualitative Information Concerning Consolidated Business Forecasts ..... 5
2. Matters Concerning Summary Information (Notes) ..... 5
(1) Significant Changes in Subsidiaries During the Quarterly Period Under Review• ..... 5
(2) Changes in Accounting Policies and Estimates, and Restatement of Revisions• ..... 5
3. Quarterly Consolidated Financial Statements ..... $\cdot 6$
(1) Consolidated Balance Sheets ..... 6
(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income • ..... 8
(3) Consolidated Statements of Cash Flows ..... 10
(4) Note Concerning Going Concern Assumption ..... 12
(5) Note Concerning Significant Changes in Shareholders' Equity ..... 12
(6) Segment Information ..... 12
(7) Subsequent Events ..... 14

## 1. Qualitative Information Concerning Quarterly Financial Statements

(1) Qualitative Information Concerning Consolidated Business Results

In the first half of the year ending March 31, 2013, overseas economies remained on a weak recovery track on the whole. Although the U.S. economy continued to stage a gradual recovery, the European debt problem and financial crisis persisted, along with slowing expansion in the Indian and Chinese economy and flat growth in the Southeast Asian economies. On the other hand, the Japanese economy returned to a recovery path, mainly supported by firm internal demand related to post-quake reconstruction and other sources of demand. The economic outlook, however, remained uncertain due to factors such as the global economic slowdown, anemic exports due to the yen's protracted appreciation, and concerns about the impact of Japan's strained diplomatic relations with China and South Korea on economic activity.

Against this backdrop, the Nitta Gelatin Group has adopted three basic management policies: (1) Customer First; (2) Globalization \& Innovation; and (3) Selection and Concentration. Guided by these policies, the Group has actively worked to provide products and services that satisfy customers, and develop new products and cultivate new markets, with the aim of rising above the challenging business conditions.

Overseas, the Group posted strong sales atop buoyant demand. In Japan, sales declined, reflecting intensified competition with products from other companies.

As a result, in the first half of the fiscal year ending March 31, 2013, net sales were down $2.0 \%$ year on year to $¥ 14,029$ million, and operating income was down $28.8 \%$ to $¥ 901$ million. Ordinary income was held to a decrease of $20.1 \%$ to $¥ 947$ million on account of an increase in equity in earnings of affiliates. Net income was held to a decrease of $8.8 \%$ to $¥ 709$ million, mainly because of lower income taxes.
Segment business performance was as follows:

## (a) Collagen Material Business

In the gelatin field, the Group posted lower sales of edible gelatin in Japan, reflecting the end of a temporary boost in sales from post-quake demand in the first half of the previous fiscal year. However, sales of gelatin for capsules performed strongly in Japan. Meanwhile, photographic gelatin sales declined. In overseas markets, sales increased due to buoyant demand for edible gelatin and gelatin for capsules. Another contributing factor was the positive impact of the revision of gelatin prices to the Group's advantage.

Collagen peptide sales declined year on year, mainly reflecting falling unit prices as a result of intensified competition with products of other companies and with other materials in Japan, and due to delays in the Group's development of Asian markets.

Collagen casing sales increased, buoyed by robust demand for collagen casings for snack sausages in the U.S. and strong exports to China.

As a result, net sales in the segment were down $1.5 \%$ year on year to $¥ 8,855$ million and segment profit (operating income) was down $29.1 \%$ to $¥ 929$ million.

## (b) Formula Solution Business

In food materials, overall sales declined due to lackluster sales of ingredients for delicatessen items, reflecting intensified competition with products from other companies. This was despite steady growth in sales of stabilizers for ham, sausage and other meat products, in addition to stabilizers for use in chilled desserts sold in convenience stores, underpinned by strong conditions in the Japanese food market.

In adhesives, overall sales declined mainly due to lower sales of hot melt adhesives for bookbinding applications owing to weak conditions in the publishing sector, as well as the sale of certain product businesses. This was partly offset by firm sales of hot melt adhesives for building materials supported by recovery demand from the Great East Japan Earthquake, and newly developed high-performance gaskets.

As a result, net sales in the segment were down $2.8 \%$ year on year to $¥ 5,173$ million. Segment profit (operating income) was up $8.4 \%$ to $¥ 648$ million, as prices of raw materials for adhesives stopped increasing.

## (2) Qualitative Information Concerning Consolidated Financial Position

(a) Assets, liabilities and net assets

Total assets amounted to $¥ 23,591$ million at September 30, 2012, $¥ 219$ million higher than at March 31, 2012.

## (Current assets)

Current assets increased $¥ 301$ million from March 31, 2012 to $¥ 15,237$ million. This was mainly due to a $¥ 330$ million increase in inventories.

## (Noncurrent assets)

Noncurrent assets decreased $¥ 81$ million from March 31, 2012 to $¥ 8,354$ million at September 30, 2012. This was mainly due to a $¥ 171$ million decrease in investment securities tracking lower stock prices, which was partly offset by a $¥ 62$ million increase in property, plant and equipment and a $¥ 24$ million increase in intangible assets in line with capital expenditures.

## (Current liabilities)

Current liabilities stood at $¥ 9,174$ million at September 30 , 2012, $¥ 2$ million lower than at March 31, 2012. This was attributable to a $¥ 180$ million decrease in income taxes payable and a $¥ 62$ million decrease in provision for bonuses, which were partly offset by a $¥ 218$ million increase in notes and accounts payable-trade.

## (Noncurrent liabilities)

Noncurrent liabilities decreased $¥ 67$ million to $¥ 6,019$ million. This was mainly due to a $¥ 200$ million decrease in bonds payable and a $¥ 149$ million decrease in provision for retirement benefits, which were partly offset by a $¥ 297$ million increase in long-term loans payable.

## (Net assets)

Net assets increased $¥ 289$ million to $¥ 8,398$ million. The main contributing factor was a $¥ 582$ million increase in retained earnings, which was partly offset by a $¥ 251$ million decline in foreign currency translation adjustments in line with the yen's appreciation from the previous fiscal year-end.

As a result, the equity ratio stood at $35.3 \%$ as of September 30, 2012, compared to 34.4\% at March 31, 2012.

## 2) Cash flows

Cash and cash equivalents as of September 30, 2012 were $¥ 2,013$ million.
Cash flows for each activity and reasons are as follows.

## (Cash flows from operating activities)

Operating activities provided net cash of $¥ 372$ million. The main contributors to cash were $¥ 939$ million in income before income taxes and minority interests and $¥ 385$ million in depreciation and amortization. The main components of cash used were $¥ 412$ million for an increase in inventories and $¥ 401$ million for income taxes paid.

## (Cash flows from investing activities)

Investing activities used net cash of $¥ 467$ million. The main use of cash was $¥ 436$ million for the purchase of property, plant and equipment.

## (Cash flows from financing activities)

Financing activities provided net cash of $¥ 52$ million. The main contributor to cash was $¥ 1,519$ million in proceeds from long-term loans payable. The main components of cash used were $¥ 1,002$ million for repayment of long-term loans payable and $¥ 330$ million for redemption of bonds.

## (3) Qualitative Information Concerning Consolidated Business Forecasts

The Group has not revised its consolidated business forecasts for the fiscal year ending March 31, 2013, which were announced in "Consolidated Financial Results for the Fiscal Year Ended March 31, 2012 (Japanese Accounting Standards)" on May 11, 2012.

Actual business and other results may differ substantially from projections due to various factors.

## 2. Matters Concerning Summary Information (Notes)

(1) Significant Changes in Subsidiaries During the Quarterly Period Under Review

Beijing Nitta Collagen Casing Co., Ltd., a joint venture company, was established in September 2012 with Beijing Qiushi Agriculture Development Co., Ltd., a sheep casing processing company in Beijing, for the purpose of expanding sales of collagen casing in China. Beijing Nitta Collagen Casing was included in the scope of consolidation from the second quarter of the fiscal year ending March 31, 2013.

## (2) Changes in Accounting Policies and Estimates, and Restatement of Revisions

 (Changes in Depreciation Method)Following the amendment of the Corporation Tax Act, effective from the first quarter of the year ending March 31, 2013, the Company and its domestic consolidated subsidiaries have changed the method of depreciation for tangible fixed assets acquired on or after April 1, 2012 to the method of depreciation stipulated by the amended Corporation Tax Act.

This change will have only a negligible impact on operating income, ordinary income and income before income taxes and minority interests for the first half of the year ending March 31, 2013.

## 3. Quarterly Consolidated Financial Statements

(1) Consolidated Balance Sheets
(Thousands of yen)

|  |  | (Thousands of yen) |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { Fiscal 2012 } \\ \text { (As of March 31, 2012) } \end{gathered}$ | 2Q Fiscal 2013 <br> (As of September 30, 2012) |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 2,098,305 | 2,033,882 |
| Notes and accounts receivable-trade | 6,449,185 | 6,371,463 |
| Merchandise and finished goods | 4,011,191 | 4,306,406 |
| Work in process | 651,952 | 701,938 |
| Raw materials and supplies | 1,308,008 | 1,293,383 |
| Other | 431,247 | 548,893 |
| Allowance for doubtful accounts | $(14,013)$ | $(18,735)$ |
| Total current assets | 14,935,878 | 15,237,232 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 2,519,511 | 2,582,366 |
| Machinery, equipment and vehicles, net | 1,160,053 | 1,068,439 |
| Other, net | 1,707,611 | 1,798,861 |
| Total property, plant and equipment | 5,387,176 | 5,449,667 |
| Intangible assets |  |  |
| Other | 18,491 | 42,722 |
| Total intangible assets | 18,491 | 42,722 |
| Investments and other assets |  |  |
| Investment securities | 2,055,225 | 1,883,836 |
| Other | 976,926 | 979,908 |
| Allowance for doubtful accounts | $(1,814)$ | $(1,731)$ |
| Total investments and other assets | 3,030,338 | 2,862,013 |
| Total noncurrent assets | 8,436,005 | 8,354,403 |
| Total assets | 23,371,884 | 23,591,636 |


|  | Fiscal 2012 (As of March 31, 2012) | 2Q Fiscal 2013 <br> (As of September 30, 2012) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 3,476,611 | 3,695,103 |
| Short-term loans payable | 925,340 | 879,802 |
| Current portion of long-term loans payable | 1,878,380 | 2,075,353 |
| Current portion of bonds | 330,000 | 200,000 |
| Income taxes payable | 387,141 | 206,665 |
| Provision for bonuses | 235,319 | 173,067 |
| Other | 1,943,430 | 1,944,039 |
| Total current liabilities | 9,176,223 | 9,174,031 |
| Noncurrent liabilities |  |  |
| Bonds payable | 200,000 | - |
| Long-term loans payable | 3,261,365 | 3,558,807 |
| Provision for retirement benefits | 2,158,327 | 2,008,743 |
| Provision for directors' retirement benefits | 33,772 | 34,597 |
| Other | 434,018 | 417,453 |
| Total noncurrent liabilities | 6,087,483 | 6,019,601 |
| Total liabilities | 15,263,707 | 15,193,632 |
| Net Assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 1,577,121 | 1,577,121 |
| Capital surplus | 1,398,633 | 1,398,633 |
| Retained earnings | 6,889,910 | 7,472,829 |
| Treasury stock | (68) | (68) |
| Total shareholders' equity | 9,865,597 | 10,448,516 |
| Accumulated other comprehensive income (loss) |  |  |
| Valuation difference on other available-for-sale securities | 416,438 | 324,270 |
| Deferred gains on hedges | 6,173 | 2,611 |
| Foreign currency translation adjustments | $(1,350,928)$ | $(1,602,677)$ |
| Pension liability adjustment of foreign subsidiaries | $(903,985)$ | $(844,633)$ |
| Total accumulated other comprehensive income (loss) | $(1,832,302)$ | $(2,120,427)$ |
| Minority interests | 74,881 | 69,914 |
| Total net assets | 8,108,176 | 8,398,003 |
| Total liabilities and net assets | 23,371,884 | 23,591,636 |

## (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

|  |  | (Thousands of yen) |
| :---: | :---: | :---: |
|  | 2Q Fiscal 2012 (From April 1, 2011 to September 30, 2011) | 2Q Fiscal 2013 (From April 1, 2012 to September 30, 2012) |
| Net sales | 14,311,358 | 14,029,866 |
| Cost of sales | 10,620,872 | 10,696,475 |
| Gross profit on sales | 3,690,486 | 3,333,391 |
| Selling, general and administrative expenses | 2,424,872 | 2,431,993 |
| Operating income | 1,265,613 | 901,397 |
| Non-operating income |  |  |
| Interest income | 364 | 768 |
| Dividend income | 9,798 | 10,573 |
| Equity in earnings of affiliates | 47,272 | 124,290 |
| Other | 37,340 | 46,288 |
| Total non-operating income | 94,776 | 181,920 |
| Non-operating expenses |  |  |
| Interest expenses | 87,844 | 75,751 |
| Foreign exchange losses | 71,617 | 44,831 |
| Other | 14,607 | 14,895 |
| Total non-operating expenses | 174,069 | 135,478 |
| Ordinary income | 1,186,320 | 947,839 |
| Extraordinary income |  |  |
| Gain on sales of noncurrent assets | 190 | 10,897 |
| Total extraordinary income | 190 | 10,897 |
| Extraordinary losses |  |  |
| Loss on retirement of noncurrent assets | 2,109 | 9,028 |
| Loss on valuation of investment securities | 4,279 | 9,871 |
| Loss on valuation of golf club memberships | 4,500 | - |
| Total extraordinary losses | 10,889 | 18,900 |
| Income before income taxes and minority interests | 1,175,622 | 939,836 |
| Income taxes | 391,539 | 227,829 |
| Income before minority interests | 784,082 | 712,006 |
| Minority interests in income | 6,475 | 2,928 |
| Net income | 777,606 | 709,078 |

Consolidated Statements of Comprehensive Income
(Thousands of yen)

|  |  | (Thousands of yen) |
| :---: | :---: | :---: |
|  | 2Q Fiscal 2012 (From April 1, 2011 to September 30, 2011) | 2Q Fiscal 2013 (From April 1, 2012 to September 30, 2012) |
| Income before minority interests | 784,082 | 712,006 |
| Other comprehensive income (loss) |  |  |
| Valuation difference on other available-for-sale securities | $(16,045)$ | $(92,153)$ |
| Deferred losses on hedges | $(24,117)$ | $(12,646)$ |
| Foreign currency translation adjustments | $(344,615)$ | $(192,932)$ |
| Pension liability adjustment of foreign subsidiaries | 75,086 | 59,352 |
| Share of other comprehensive loss of associates accounted for using equity method | $(149,931)$ | $(49,466)$ |
| Total other comprehensive loss | $(459,623)$ | $(287,847)$ |
| Total comprehensive income | 324,459 | 424,159 |
| Comprehensive income attributable to: |  |  |
| Owners of the parent | 317,983 | 420,953 |
| Minority interests | 6,475 | 3,205 |

(3) Consolidated Statements of Cash Flows
(Thousands of yen)

|  |  | (Thousands of yen) |
| :---: | :---: | :---: |
|  | 2Q Fiscal 2012 <br> (From April 1, 2011 <br> to September 30, 2011) | 2Q Fiscal 2013 <br> (From April 1, 2012 <br> to September 30, 2012) |
| Cash flows from operating activities |  |  |
| Income before income taxes and minority interests | 1,175,622 | 939,836 |
| Depreciation and amortization | 407,286 | 385,728 |
| Increase in allowance for doubtful accounts | 3,519 | 4,900 |
| Decrease in provision for bonuses | $(25,977)$ | $(60,101)$ |
| Decrease in provision for retirement benefits | $(43,196)$ | $(85,526)$ |
| Increase in provision for directors' retirement benefits | 825 | 825 |
| Interest and dividends income | $(10,162)$ | $(11,341)$ |
| Interest expenses | 87,844 | 75,751 |
| Foreign exchange losses | 52,219 | 22,010 |
| Equity in earnings of affiliates | $(47,272)$ | $(124,290)$ |
| Gain on sales of noncurrent assets | (190) | $(10,897)$ |
| Loss on retirement of noncurrent assets | 2,109 | 9,028 |
| Loss on valuation of investment securities | 4,279 | 9,871 |
| Loss on valuation of golf club memberships | 4,500 | - |
| Increase in notes and accounts receivable-trade | $(963,046)$ | $(8,417)$ |
| Increase in inventories | $(413,840)$ | $(412,134)$ |
| Increase in notes and accounts payable-trade | 232,455 | 286,381 |
| Increase (decrease) in accrued consumption taxes | 8,998 | $(48,611)$ |
| Other, net | $(87,927)$ | $(268,013)$ |
| Subtotal | 388,045 | 704,999 |
| Interest and dividends income received | 37,839 | 144,347 |
| Interest expenses paid | $(84,146)$ | $(75,041)$ |
| Income taxes paid | $(189,045)$ | $(401,770)$ |
| Net cash provided by operating activities | 152,692 | 372,534 |


|  | 2Q Fiscal 2012 <br> (From April 1, 2011 <br> to September 30, 2011) | 2Q Fiscal 2013 <br> (From April 1, 2012 <br> to September 30, 2012) |
| :---: | :---: | :---: |
| Cash flows from investing activities |  |  |
| Payments into time deposits | $(20,000)$ | $(20,000)$ |
| Proceeds from withdrawal of time deposits | 20,000 | 20,000 |
| Purchase of property, plant and equipment | $(313,644)$ | $(436,582)$ |
| Proceeds from sales of property, plant and equipment | 190 | 13,315 |
| Purchase of intangible assets | $(3,735)$ | $(29,309)$ |
| Purchase of investment securities | $(2,697)$ | $(35,341)$ |
| Purchase of insurance funds | $(8,401)$ | $(4,566)$ |
| Proceeds from cancellation of insurance funds | 16,442 | 29,610 |
| Payments of loans receivable | (300) | (200) |
| Collection of loans receivable | 2,697 | 2,396 |
| Other, net | (999) | $(7,203)$ |
| Net cash used in investing activities | $(310,449)$ | $(467,881)$ |
| Cash flows from financing activities |  |  |
| Net decrease in short-term loans payable | $(95,664)$ | (431) |
| Proceeds from long-term loans payable | 1,999,300 | 1,519,115 |
| Repayment of long-term loans payable | $(975,911)$ | $(1,002,303)$ |
| Redemption of bonds | $(230,000)$ | $(330,000)$ |
| Proceeds from sale and leaseback transactions | 92,418 | 63,570 |
| Repayments of lease obligations | $(48,717)$ | $(63,374)$ |
| Purchase of treasury stock | $(528,010)$ | - |
| Cash dividends paid | $(23,465)$ | $(126,159)$ |
| Cash dividends paid to minority shareholders | $(7,880)$ | $(8,173)$ |
| Net cash provided by financing activities | 182,069 | 52,243 |
| Effect of exchange rate change on cash and cash equivalents | $(48,620)$ | $(21,319)$ |
| Net decrease in cash and cash equivalents | $(24,308)$ | $(64,422)$ |
| Cash and cash equivalents, beginning of period | 1,538,156 | 2,078,305 |
| Cash and cash equivalents, end of period | 1,513,847 | 2,013,882 |

## (4) Note Concerning Going Concern Assumption

None

## (5) Note Concerning Significant Changes in Shareholders' Equity

None

## (6) Segment Information

(Segment information)
I. First half of the fiscal year ended March 31, 2012 (From April 1, 2011 to September 30, 2011)

1. Information on net sales, income and loss by reporting segment

(Notes) 1. Adjustment for segment income of -¥643,228 thousand comprises elimination of intersegment transactions of $¥ 3,470$ thousand and unallocated expenses of $¥ 646,698$ thousand.
2. Segment income is adjusted against the operating income recorded in the consolidated income statement.
3. Information on impairment loss on noncurrent assets and goodwill by reporting segments

No items to report
II. First half of the fiscal year ending March 31, 2013 (From April 1, 2012 to

September 30, 2012)

1. Information on net sales, income and loss by reporting segment

| (Thousands of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reporting segment |  |  | Total | Adjustments ${ }^{* 1}$ | Amounts in the consolidated financial statements ${ }^{* 2}$ |
|  | Collagen <br> material <br> business | Formula solution business |  |  |  |
| Net sales |  |  |  |  |  |
| Sales to third parties | 8,855,882 | 5,173,984 | 14,029,866 | - | 14,029,866 |
| Inter-segment sales and transfers | 610,207 | - | 610,207 | $(610,207)$ | - |
| Total | 9,466,089 | 5,173,984 | 14,640,073 | $(610,207)$ | 14,029,866 |
| Segment income | 929,818 | 648,559 | 1,578,378 | $(676,980)$ | 901,397 |

(Notes) 1. Adjustment for segment income of -¥676,980 thousand comprises elimination of intersegment transactions of $¥ 1,408$ thousand and unallocated expenses of $¥ 678,389$ thousand.
2. Segment income is adjusted against the operating income recorded in the consolidated income statement.
2. Information on impairment loss on noncurrent assets and goodwill by reporting segments

No items to report

## (7) Subsequent Events

Establishment of a new joint venture company (consolidated subsidiary)
At a Board of Directors meeting held on October 17, 2012, Nitta Gelatin Inc. passed a resolution on establishing a joint venture company in Vietnam.

1. Purpose of establishment

Nitta Gelatin will establish a joint venture company in Vietnam for the purpose of expanding sales of the Company's products in the country and the rest of the Southeast Asian region, where future economic growth is expected.
2. Outline of the joint venture company
(1) Name: Nitta Gelatin Vietnam JV Co., Ltd. (planned)
(2) Establishment: December 2012 (planned)
(3) Paid-in capital: Equivalent of US\$625,000 (approx. $¥ 50$ million)
(4) Shareholding ratio: Nitta Gelatin Inc. 75\%

Shanghai International Trading Co., Ltd. 25\%
(5) Business activities: Production and sale of gelling agents

